Immigration, Refugees and Citizenship Canada / Immigration, Réfugiés et Citoyenneté Canada
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Archived: June 2, 2025 11:37:31 AM
From: Immigration Representatives / Représentants immigration (IRCC)
Sent: Tue, 4 Mar 2025 20:44:26
To:
Cc: Immigration Representatives / Représentants immigration (IRCC)
Subject: FW: URGENT - Clarification Request: NOC 62100 Eligibility Under Canada [redacted]TA - REP-2025-0310 - Due 27-Feb-25
Importance: Normal
Sensitivity: None

Hello

[redacted] correspondence to Immigration, Refugees and Citizenship Canada's Immigration Representatives mailbox. We appreciate your patience.

Note that this service provides guidance and not case-specific advice.

Please find the answers to your questions below:

Question 1

Could you provide guidance on how **selling agents engaged in international commerce** should be classified under the FTA?

Response 1

Review the main duties, and employment requirements highlighted by each of the NOC codes and choose a number that best relates to the duties being completed by the foreign worker.

For example, NOC 60010 – Corporate sales managers lists duties that include international commerce responsibilities.

When making an application, the onus is on the foreign national to demonstrate that they meet the eligibility requirements for the FTA category they are requesting. This includes demonstrating the work duties, and how they relate to the NOC expectations of a profession.

For more information, please consult the following webpages:

View unit group - Canada.ca (esdc.gc.ca)

We hope this information is of assistance. Do not hesitate to reach out again if you required further clarification.

Sincerely,

Immigration Representatives Mailbox

[redacted]

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The Immigration Representatives Mailbox

De :
Envoyé : 29 janvier 2025 19:52
À : Immigration Representatives / Représentants immigration (IRCC) <IRCC.ImmigrationRepresentatives-Representantsimmigration.[redacted].gc.ca>
Objet : URGENT - Clarification Request: NOC 62100 Eligibility Under Canada-Colombia FTA

Dear Officer,

I hope you are doing well.

I am reaching out to request clarification regarding the eligibility of **NOC 62100 – Technical Sales Specialists – Wholesale Trade** under the **Canada-Colombia Free Trade Agreement (FTA)**.

The FTA lists **International Purchasing and Selling Agents** as an eligible category, but I have not found an official list specifying which NOCs qualify under this classification. The only NOC I have found referenced is **NOC 12102 – Procurement and Purchasing Agents and Officers**, which is focused on **purchasing** but does not cover the duties of someone who is a **selling agent actively engaged in foreign commerce and international market expansion** for a Canadian company.

While I understand that **NOC 12102** has been successfully used under the FTA, it is primarily purchasing-oriented. However, **NOC 62100 directly refers to wholesale selling agents**, which aligns more closely with the **Selling Agent** aspect of the FTA's listed category. Given that this role involves **facilitating international trade and foreign market entry**, could you confirm whether **NOC 62100 qualifies under the FTA** as an International Selling Agent?

If not, could you provide guidance on how **selling agents engaged in international commerce** should be classified under the FTA?

I appreciate your time and assistance and look forward to your response.

Sincerely,